

Period Covered:

From 07/1/2015

To 09/30/2015

CITY OF SAN DIEGO

LOBBYING FIRM QUARTERLY DISCLOSURE REPORT [Form EC-603]

For Official Use Only

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☐ Check Box if an Amendment (explain: _____)

☐ Check Box if Terminating Status as a Lobbying Firm

Identify the Firm:

Southwest Strategies LLC			
Name of Lobbying Firm		Telephone Number	
Business Address (Number & Street)	San Diego (City)	CA (State)	92101 (Zip)

Disclosure Schedules:

Schedule A: Client Disclosure. You <u>must</u> complete Schedule A-1 <u>or</u> A-2 for each registered client.		
<p>Check box (and attach schedule) if the firm has activity to report on this schedule for the reporting period.</p> <p>Check box (do not attach schedule) if the firm has no activity to report on this schedule for the reporting period.</p>		
YES	NO	You <u>MUST</u> check one box for each of the following schedules.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Schedule B: Activity Expenses. Activity expenses made during the reporting period.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Schedule C: Candidate Contributions. Contributions of \$100 or more made to support or oppose a City candidate during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Schedule D: Ballot Measure Contributions. Contributions of \$100 or more made to a City candidate-controlled ballot measure committee during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Schedule E: Fundraising Activities. Fundraising activities by owners, officers, and lobbyists in the amount of \$2,000 or more during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Schedule F: Campaign Services. Paid campaign-related services personally provided by owners, officers, and lobbyists during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Schedule G: City Contract Services. Paid services personally provided by owners, officers, and lobbyists under a City contract during the reporting period.

VERIFICATION

I have been authorized by the Lobbying Firm identified above to make this verification. I have exercised reasonable diligence in the course of reviewing this Quarterly Disclosure Report for completeness and accuracy. I declare under penalty of perjury under the laws of the State of California that the contents of this Quarterly Disclosure Report, including all attached schedules, are true, correct, and complete, except as to those matters which are stated on information and belief, and as to those matters I believe them to be true.

Executed on 10/09/2015 at San Diego, CA
(Date) (City and State)

By: Jennifer Wahl CEO
(Signature) (Print Name) (Title)

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 2 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: De Anza Harbor Resort & Golf, LLC / De Anza Campland, LLC Telephone No.: _____

Client's Address (Number & Street) _____ San Diego _____ CA _____ 92109
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 10,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Extension of lease for Campland property
and potential settlement of claim.

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of a lease extension on the
Campland property.

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus

C. Name and Department of each City Official lobbied:

Name: Katherine Johnston

Department: City Council District 6

Name: Michael Hansen

Department: Mayor's Office

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Name: _____

Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 3 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: General Dynamics NASSCO

Telephone No.: _____

San DiegoCA92113

Client's Address (Number & Street)(City)(State)(Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 1,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Barrio Logan Community Plan Update

A. Outcome Sought (per Registration, plus specifics if necessary): Adoption of Barrio Logan Community Plan Update that protects Maritime industry

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: Michael HansenDepartment: Mayor's Office

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Name: _____Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 4 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Pacifica Enterprises Telephone No.: _____

Client's Address (Number & Street) Rancho Santa Fe CA 92091
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 6,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Belmont Park lease extension

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of lease extension

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alex Welling

C. Name and Department of each City Official lobbied:

Name: Jodi Brown Department: Historical Resources Board

Name: Kerry Santoro Department: Dev Svcs- Administration

Name: Elise Lowe Department: Dev Svcs- Administration

Name: Kelly Batten Department: City Council- District 2

Name: Tom Tomlinson Department: Planning Department

Name: Bruce Williams Department: City Council- District 4

Name: Stephen Puetz Department: City Council District 6

Name: Ron Villa Department: Mayor's Office

Name: Michael Hansen Department: Mayor's Office

Name: Martha Blake Department: Planning Department

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 5 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Palomar Card Club Telephone No.: _____

Client's Address (Number & Street) San Diego CA 92104
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 5,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Amend card room regulations in San Diego
municipal code to allow transfer of ownership

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of amendments

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus

C. Name and Department of each City Official lobbied:

Name: Julianna Chick Department: City Council District 6

Name: Erin Demorest Department: City Council- District 1

Name: Chris Cate Department: City Council District 6

Name: Ricardo Flores Department: City Council - District 9

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 6 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Pardee Homes Telephone No.: _____

Client's Address (Number & Street) _____ San Diego _____ CA _____ 92130
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 11,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Entitlements for community located just off of SR-52 and north of Mast Blvd. in the East Elliott Community Plan area (Castlerock); Affordable housing relocation from Castlerock to Playa Del Sol

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of entitlements

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus _____

C. Name and Department of each City Official lobbied:

Name: <u>Barrett Tetlow</u>	Department: <u>City Council District 7</u>
Name: <u>Ricardo Flores</u>	Department: <u>City Council - District 9</u>
Name: <u>Steve Hill</u>	Department: <u>City Council- District 3</u>
Name: <u>Gabriel Solmer</u>	Department: <u>City Council - District 8</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 7 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Pardee Homes Telephone No.: _____

Client's Address (Number & Street) _____ San Diego _____ CA _____ 92130
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 11,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Various land use entitlements within the Pacific Highlands Ranch Community Plan area and coordination on requirements of its Transportation and Public Facilities Phasing Plan; Accelerated park processing; Facilities financing

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of land use entitlements

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus _____

C. Name and Department of each City Official lobbied:

Name: <u>Tom Tomlinson</u>	Department: <u>Planning Department</u>
Name: <u>James Nagelvoort</u>	Department: <u>General Services</u>
Name: <u>Erin Demorest</u>	Department: <u>City Council- District 1</u>
Name: <u>Gerrlyn Gacao</u>	Department: <u>City Council- District 8</u>
Name: <u>Gabriel Solmer</u>	Department: <u>City Council - District 8</u>
Name: <u>Barbara Mohondro</u>	Department: <u>City Council- District 1</u>
Name: <u>Sherri Lightner</u>	Department: <u>City Council- District 1</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 8 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Regency Centers Telephone No.: _____

Client's Address (Number & Street) _____ Solana Beach _____ CA _____ 92075 _____
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 2,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Community plan amendment initiation

A. Outcome Sought (per Registration, plus specifics if necessary): Approve

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: David Graham Department: Mayor's Office

Name: Tom Tomlinson Department: Planning Department

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 9 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: San Diego Vacation Rental Management Association Telephone No.: _____

Client's Address (Number & Street) San Diego (City) CA (State) 92109 (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 30,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Proposed ordinance regarding short term rentals in the City of San Diego.

A. Outcome Sought (per Registration, plus specifics if necessary): Support

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

D. Todd Philips

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: Steve Hill Department: City Council- District 3

Name: Katharine Keach Department: City Council- District 3

Name: Jamie Fox Department: City Council- District 3

Name: Todd Gloria Department: City Council- District 3

Name: Scott Sherman Department: City Council District 7

Name: Julianna Chick Department: City Council District 6

Name: Chris Cate Department: City Council District 6

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 10 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Shapery Developers Gas & Electric Corporation Telephone No.: _____

Client's Address (Number & Street) _____ San Diego _____ CA _____ 92101 _____
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 5,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Securing an office space lease with the
City of San Diego

A. Outcome Sought (per Registration, plus specifics if necessary): Approval

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: Robert Vacchi Department: Dev Svcs- Administration

Name: Ron Villa Department: Mayor's Office

Name: Stephen Puetz Department: City Council District 6

Name: Kevin Faulconer Department: City Council District 6

Name: Cybele Thompson Department: Real Estate Assets

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 11 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Snooze Telephone No.: _____

Client's Address (Number & Street) _____ (City) Denver (State) CO (Zip) 80216

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 4,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Assist with land use approval for
restaurant located at 4462 Mission Blvd., San Diego, CA 92109

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of discretionary permit

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus

C. Name and Department of each City Official lobbied:

Name: Peter Kanelos Department: City Council- District 2

Name: Michael Hansen Department: Mayor's Office

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 12 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period.
Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Westfield LLC Telephone No.: _____

Client's Address (Number & Street) San Diego CA 92101
(City) (State) (Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 1,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Economic development strategies related to Horton Plaza and UTC

A. Outcome Sought (per Registration, plus specifics if necessary): Support

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: Erik Caldwell Department: Economic Development

Name: David Graham Department: Mayor's Office

Name: Michael Hansen Department: Mayor's Office

Name: Katherine Johnston Department: City Council District 6

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Name: _____ Department: _____

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)Page 13 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: Westfield LLC

Telephone No.:

San Diego

CA

92101

Client's Address (Number & Street)

(City)

(State)

(Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$ 1,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary): Lease agreements related to kiosks at Horton Plaza Urban Park

A. Outcome Sought (per Registration, plus specifics if necessary): Approval of agreements

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

A. Christopher Wahl

C. Name and Department of each City Official lobbied:

Name: Erik Caldwell

Department: Economic Development

Name: David Graham

Department: Mayor's Office

Name: Michael Hansen

Department: Mayor's Office

Name:

Department:

Name:

Department:

Name:

Department:

Name:

Department:

Name:

Department:

Name:

Department:

Comments:

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)Page 14 of 17

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: William Blair & CompanyTelephone No.:

San FranciscoCA94141

Client's Address (Number & Street)(City)(State)(Zip)

TOTAL COMPENSATION for all decisions lobbied on for the client, to the nearest \$1,000: \$1,000.00

☐ Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

MUNICIPAL DECISION (per Registration, plus specifics if necessary):Public private partnership arrangements on parking assets

A. Outcome Sought (per Registration, plus specifics if necessary):Approval of same

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Alan Ziegaus

C. Name and Department of each City Official lobbied:

Name: David GrahamDepartment: Mayor's Office

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Name:Department:

Comments:

☐ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-2: CLIENT DISCLOSURE (No Lobbying Contacts)

Name of Lobbying Firm: Southwest Strategies LLC

Complete a box for each registered client for whom the Lobbying Firm had no lobbying contacts during the reporting period.

NAME OF CLIENT: <u>Donahue Schriber/Del Mar Highlands Town Center</u>				Telephone No.: _____			
_____		<u>San Diego</u>		<u>CA</u>		<u>92130</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

NAME OF CLIENT: <u>Falck San Diego (Formerly Care Ambulance Services)</u>				Telephone No.: _____			
_____		<u>Orange</u>		<u>CA</u>		<u>92868</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

NAME OF CLIENT: <u>Green Charge Networks</u>				Telephone No.: _____			
_____		<u>Santa Clara</u>		<u>CA</u>		<u>95054</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

NAME OF CLIENT: <u>Lamar Outdoor Advertising</u>				Telephone No.: _____			
_____		<u>San Diego</u>		<u>CA</u>		<u>92131</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

NAME OF CLIENT: <u>Medbox</u>				Telephone No.: _____			
_____		<u>Los Angeles</u>		<u>CA</u>		<u>90069</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

NAME OF CLIENT: <u>Walmart Stores, Inc</u>				Telephone No.: _____			
_____		<u>Irvine</u>		<u>CA</u>		<u>92614</u>	
Client's Address (Number & Street)		(City)		(State)		(Zip)	
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>							

Comments: _____

☒ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE A-2: CLIENT DISCLOSURE (No Lobbying Contacts)

Name of Lobbying Firm: Southwest Strategies LLC

Complete a box for each registered client for whom the Lobbying Firm had no lobbying contacts during the reporting period.

NAME OF CLIENT: Alecta Real Estate USA, LLC Telephone No.: _____

 Client's Address (Number & Street) Stockholm, Sweden SW SE-103 73
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ 0.00

NAME OF CLIENT: Atlas Tree Service Telephone No.: _____

 Client's Address (Number & Street) Spring Valley CA 91977
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ 0.00

NAME OF CLIENT: San Diego Gas & Electric Company Telephone No.: _____

 Client's Address (Number & Street) San Diego CA 92123
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ 0.00

NAME OF CLIENT: OmniEarth Telephone No.: _____

 Client's Address (Number & Street) Arlington VA 22202
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ 0.00

NAME OF CLIENT: OmniEarth Telephone No.: _____

 Client's Address (Number & Street) Arlington VA 22202
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ 0.00

NAME OF CLIENT: _____ Telephone No.: _____

 Client's Address (Number & Street) _____
 (City) (State) (Zip)

Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ _____

Comments: _____

☐ If more space is needed, check box and attach continuation sheet(s).

SCHEDULE C: CAMPAIGN DISCLOSURE – CITY CANDIDATES

Name of Lobbying Firm: Southwest Strategies LLC

Fill out a separate entry for EACH contribution made by the firm or any of its owners, compensated officers, or lobbyists who contributed \$100 or more during the reporting period to a City candidate committee or to a committee primarily formed to support or oppose a City candidate.

Name of firm/person making the contribution: <u>A. Christopher Wahl</u>	
Name of committee: <u>Hickey for City Attorney 2016</u>	
Date contribution made: <u>07/7/2015</u>	Amount of contribution: \$ <u>1,000.00</u>

Name of firm/person making the contribution: <u>A. Christopher Wahl</u>	
Name of committee: <u>Rafael Castellanos for San Diego City Attorney 2016</u>	
Date contribution made: <u>07/22/2015</u>	Amount of contribution: \$ <u>500.00</u>

Name of firm/person making the contribution: <u>Alan Ziegaus</u>	
Name of committee: <u>Rafael Castellanos for San Diego City Attorney 2016</u>	
Date contribution made: <u>07/23/2015</u>	Amount of contribution: \$ <u>500.00</u>

Name of firm/person making the contribution: <u>Alan Ziegaus</u>	
Name of committee: <u>Hickey for City Attorney 2016</u>	
Date contribution made: <u>07/23/2015</u>	Amount of contribution: \$ <u>500.00</u>

Name of firm/person making the contribution: <u>Alan Ziegaus</u>	
Name of committee: <u>Gil Cabrera for City Attorney</u>	
Date contribution made: <u>08/28/2015</u>	Amount of contribution: \$ <u>550.00</u>

Comments: _____

☐ If more space is needed, check box and attach continuation sheet(s).